



## **CONVENTION AGENDA**

### **TUESDAY, MARCH 28<sup>th</sup>**

- 3:00pm WUD Board of Directors Meeting –OPEN TO ALL MEMBERS & SPONSORS
- 7:00pm Western United Dairymen “Night Cap Social,” Welcoming Arriving Convention Sponsors & Attendees @ Doubletree Hotel Bar –*ALL CONVENTION ATTENDEES WELCOME!* Sponsored by *Damrell, Nelson, Schrimp, Pallios, Pacher & Silva*

### **WEDNESDAY, MARCH 29<sup>th</sup>**

- 6:30 am Sponsor Admittance Only for Pre-Convention Set-Up
- 7:00am Registration Opens; Sponsorship Booths Open
- 8:00am **Sponsor Social Hour and Buffet Breakfast**
- 8:45am Political Strategy Roundtable; Washington D.C. and Sacramento  
Anja Raudabaugh, Charlie Garrison, Jason Bryant
- 9:30am **LABOR UPDATES for PRODUCERS; Q&A to Follow**  
Anthony Raimondo, *Raimondo & Associates*
- 10:30am **INSURANCE: Are Your Insurance Costs Stressing You and Your Cows?**  
**The new experience mod calculation and ways you can corral costs.**  
Jack Passarella, Zenith Insurance
- 11:30am **Sponsor Social Hour & Lunch**
- 12:15pm **DISTRICT DELEGATE MEETING and ANNUAL MEETING OF MEMBERS; FLAG SALUTE, PRAYER**
- 12:30pm **HOUSE OF DELEGATES MEETING and ANNUAL MEMBER MEETING**
- 1:00 pm **RESOLUTIONS PRESENTATION & DEBATE & VOTING**
- 2:00pm **DAIRY PRICING UPDATE AND DAIRY JEOPARDY; Q&A to Follow**  
Annie AcMoody, Director of Economic Analysis, WUD
- 3:00pm **Sponsor Social Hour and Afternoon Milk & Ice Cream Break; Meet the 2017 Dairy Princesses!**
- 3:45pm **THE DAIRY INDUSTRY’s ENVIRONMENTAL LOAD JUST GOT HEAVIER; How do we use technology and efficiencies to keep us producing most competitively?**  
Paul Sousa, Director of Regulatory Affairs, DeLaval, Maas Energy, California BioEnergy
- 5:00pm Buses Depart for the **Membership and Sponsor Dinner at the Dust Bowl Brewery** 5:00pm  
All Buses Return to Doubletree Hotel/ UBER cabs are available to travel to alt hotels 10:00pm

#### **Membership and Sponsor Dinner Party**

**Wednesday March 29<sup>th</sup>, 2017, 5-10pm**

**200 W Main St, Turlock, CA 95380**

