

WUD

WESTERN**UNITED**DAIRYMEN

2017 ANNUAL MEETING AND CONVENTION

Wednesday, March 29, 2017

DOUBLE TREE HOTEL • MODESTO, CALIFORNIA

CALIFORNIA DAIRY INDUSTRY

LOOKING TO THE **FUTURE**

Gold Sponsors



Silver Sponsors



Additional Supporters

Dairy Management Inc.
 USDA-NRCS
 Kirby MFG

Dairy Farmers of America
 California Milk Advisory

- CONVENTION AGENDA -

TUESDAY, MARCH 28TH

- 7:00pm** **Western United Dairymen "Night Cap Social," Welcoming All Members & Sponsors @ Doubletree Hotel Napa Bar Room**
Sponsored by: Damrell, Nelson, Schrimp, Pallios, Pacher & Silva Attorneys

WEDNESDAY, MARCH 29TH

- 6:00 am Sponsor Admittance Only for Pre-Convention Set-Up
7:00am Registration Opens; Sponsorship Booths Open
7:30am *Sponsor Social Hour and Continental Breakfast*
8:45am Political Strategy Roundtable; Washington D.C. and Sacramento
Anja Raudabaugh, Charlie Garrison, Jason Bryant, Aubrey Bettencourt
9:30am **LABOR UPDATES for PRODUCERS**
Anthony Raimondo, Raimondo & Associates
10:30am **INSURANCE: Are Your Insurance Costs Stressing You and Your Cows?**
The new experience mod calculation and ways you can corral costs
Jack Passarella, Zenith Insurance
11:30am *Sponsor Social Hour & Lunch Buffet*
12:15pm **ANNUAL MEETING OF MEMBERS; FLAG SALUTE, PRAYER**
12:30pm **HOUSE OF DELEGATES MEETING**
1:00 pm **RESOLUTIONS, DEBATE & VOTING**
2:00pm **WHAT IS HAPPENING WITH CALIFORNIA MILK PRICING?**
Annie AcMoody, Director of Economic Analysis, WUD
3:00pm *Sponsor Social Hour and Afternoon Milk & Ice Cream Break*
3:45pm **THE DAIRY INDUSTRY'S LOAD JUST GOT HEAVIER**
How do we use technology and efficiencies to keep us producing most competitively? Paul Sousa, Director of Regulatory Affairs, WUD, Kirt Sloan, DeLaval, Daryl Maas, Maas Energy, Niel Black, California BioEnergy
5:00pm Bus Departs for the Membership and Sponsor Dinner. Second and Final Bus Departs @ 5:45pm. All Buses Return to Doubletree Hotel/ UBER cabs are available to travel to alt hotels 10:00pm



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